

n vitae

Mohamed Elsayed Salama El Moursi

Address:
UAE-Sharjah
Dubai, United Arab Emirates
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Career objectives:

Sales and marketing associate, sales executive, outdoor sales, Customer services.

Personal Information

Birth Date:	18/02/1975
Gender:	Male
Nationality:	Egyptian
Visa Status:	Residency Visa (Transferable)
Residence Location:	Dubai, United Arab Emirates
Marital Status:	Married
Passport No.	: A 10189636
ID NUMBER :	784-1975-0209824-3
Driving license No. :	2062945 Dubai

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various prestigious project.

Qualifications & Skills

Flexibility:

Apply rules and procedure flexibly, depending on the individual situation, to accomplish tasks effectively.

Relationship building for influence

Build positive and mutual relationships with valuable benefit. Ensure a various cluster of clientele within target groups.

Team working

Spend time helping others think through issues. Speak positively of others. Take the time to learn about and understand other organizations and cultures.

Education

Faculty of science

Courses

- Advanced course in Excel (average very good)
- Advanced course in Access (average excellent)
- English course.
- Accounting program (Al AMEEN, Peachtree, and QuickBooks).

Work Benefits:

- Customer service oriented and dealing with different nationalities.
- Team work skills and work under pressure.
- The tourism markets and their classifications.
- Attention of detail and high level of accuracy.
- Very effective organizational skills.
- Typing in English at the standard speed established by the Organization.
- Possess cultural awareness and sensitivity.
- Excellent background about using Microsoft Office.

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Work experience:

Sales Representative at Khalid AL Mohaisen Trdg. Est. From 15/09/2007 until now








Skills:

- Handling clients in UAE (Dubai, Abu Dhabi, Sharjah, Ajman and Al Ain).
- Independently prepare the quotations and sales forecasting.
- Negotiating with the local customers.
- Keeping very good personnel rapport with all my clients.
- Achieve the sales target and help the team to reach the company sales target.
- Apart from servicing to the existing and credit terms in the assigned area.
- Organize sales promotion meetings and methods in the assigned area.
- Be an active member in the sales team and give valuable contribution to form company sales policy.

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- Appointed required distributors all over U.A.E.
- Maintained customer relationship.
- Add retailers MEP contractors (In UAE)to the company account .

Computer skills:

Microsoft office
Internet
HTML

Microsoft Word Microsoft Excel. Getting started with Access
Microsoft Outlook Microsoft PowerPoint

Language

Arabic (Mother language).
English (good).

Interests

Sports (Football), listen to music.

References

- Mr. Khalid Alabdully general manager of Khalid almohasen Trdg. Est. Mob. No : 00971551188118.

Thanks and hoping to meet your requirements and looking forward for joining your esteemed team



Mohamed Elsayed Salama El Moursi

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